

# sfwork menu 2010 our latest range of services and topics for organisations

sfwork continues to lead the development and application of Solutions Focus (SF) approaches in the workplace. From our UK base Mark McKergow, Jenny Clarke and colleagues provide consultancy, training, coaching, keynote speeches, books and resources to leaders, managers, consultants and coaches on every continent. Developing our own models and applications means we know this approach inside-out. You can benefit from our experience in many ways.

## Discovering SF

### **FREE Discover SF Webinars**

One hour web/telephone sessions to help you and your colleagues find out about SF at first hand. Running through the year

#### **Keynotes**

Bring SF to life for your department or organisation with a lively, intelligent and practical speech from Dr Mark McKergow

## SF for leaders and managers

#### SF Coaching

"SF Coaching for Leaders": Total package of 6 months training, coaching and support. Clients include NHS

Coaching with OSKAR tailored training course for leaders and managers Coaching supervision for workplace coaches

**SF Negotiation** – the latest developments using our ART and MAGIC model

Open course on 30 June/20 July 2010 in central London – no previous experience required

Tailored training course to fit your requirements

Facilitation, coaching and other support for negotiation

**SF Conflict Management** – using the PARTNER approach to make progress

Tailored training course for managers/HR professionals Conflict facilitation/mediation

**SF Performance Management** – effective reviews and appraisals

Tailored training for managers

Consulting on your appraisal system. Clients include Nationwide

iFLOW SF Personal Effectiveness - making the most of today

Training and 1-1 intensive coaching for managers

## SF consulting/facilitation for improved business performance

#### Strategic planning processes and whole-business development planning

Assess and move your business unit or organisation – our previous clients include BBC and oil industry

#### Team development days

Bespoke away-days and strengths-based facilitation for existing and new teams. Clients include British Nuclear Fuels and Lufthansa.

#### Issue-based and project workshops

From half a day to a whole project. Clients include BP and TATE galleries

#### One to one executive coaching

As personal development or as part of a larger package

# SF for consultants, change agents and trainers

#### SF Professional certificate programme

Our flagship project-based certificate programme (7 days) for managers, coaches, facilitators and consultants.

Spring 2010: 27-28 April, 6-7 July, 5-6 October 2010

Autumn 2010: dates tbn

#### **SF Masterclass** – for existing practitioners/coaches/users

Half or full day events, can be based on a specific topic ranging from coaching to organisational change. Clients include Metropolitan Police

#### Accelerated Learning/SF for trainers

Use a whole host of techniques including SF to maximise the effectiveness of your own training courses – whatever the content. Clients include RAF Open course 18-20~May~2010 – the only run this year

## SF books

We publish and sell the world's widest range of books about using SF in the workplace. Full details in our online shop at <a href="https://www.sfwork.com">www.sfwork.com</a>.